

**CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE/SINGLE SOURCE PURCHASE**

Requesting Department: Utilities / Water Reclamation 12/26/2024

Vendor Name: BARNEY'S PUMPS INC. (Brad Trautman)

Address: 3925 NORTH I-10 SERVICE ROAD SUITE 109K METAIRIE, LA

Phone: (913) 371-5000 E-Mail: JIM.MILLER@PENTAIR.COM

Price: \$122,400.00 (Not to exceed budgetary limits) *Woop 2/4/25*

Description of item to be procured:
Three (3) Spare Split Case Aurora Pumps for SW Pine Island Irrigation Tanks and High Service Pump Station.

1.) Uniqueness of vendor's item/service: How is this vendor uniquely qualified to provide the product/service:

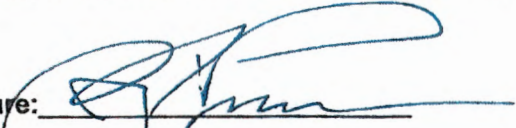
BARNEY'S PUMPS INC. is the exclusive Municipal representative for Aurora split case pumps.

2. Market Research: Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Water Reclamation operates and maintains the SW Pine Island Irrigation Tanks at 610 Commercial Park PL. This pumping station runs three (3) different size Aurora split case pumps. Other brands/types of pumps would require extensive infrastructure modifications.

3. Proposed Actions: Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Water Reclamation will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature:  Date: *1/6/25*

Approval: Procurement Manager: *Wanda Roop* (not to exceed \$50,000) Date: *2/4/25*

Approval: City Manager: *Joanne Brown* (not to exceed \$100,000.00) Date: *2/5/25*

Council authorization required if exceeding \$100,000.00

Revised 1/6/20 - Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property, Adopted 12/02/2019

Section 2-144(g)(2)(a)

*Resolution 314-24
Council Approved 10/30/2024*



James A. Miller
Engineered Account Manager

PENTAIR FLOW TECHNOLOGIES
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+1-504-491-0320 cell
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3925 North I-10 Service Road
Suite 109K
Metairie, La 70002
United States

January 5, 2024

Subject: Aurora
Authorized Municipal Distributor

To whom it may concern,

Thank you for your recent inquiry regarding Aurora & Layne Verti-Line pumps. Barney's Pumps, Inc. is the sole authorized distributor serving the municipal market in the state of Florida (exclusive of the panhandle counties west of the Apalachicola River).

Barney's Pumps maintains a staff of factory trained individuals, inventory and shop facilities to support their exclusive geographical territory. They are the sole facility authorized to provide new pumps, replacement OEM parts, warranty and non-warranty service and repair for our products, which are manufactured by Pentair Flow Technologies in their North Aurora Ill. facility. Products manufactured in our North Aurora facility include but not limited to vertical turbines, split case pumps, end suction pumps, vertical end line pumps.

They have locations in Lakeland (863) 665-8500, Coral Springs (954) 346-0669 and Jacksonville (904) 260-0669 to support the Florida municipal market. If I can be of further assistance, please contact me at 504-491-0320

Sincerely,

James A. Miller

James A. Miller
Engineered Account Manager